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# Manager project transport and logistics, procurement and supply

## Despre mine

The last about 30 years of my activity was connected with organization and planning, transport and logistics, procurement and supply, production and management, in various fields.

When there was not enough initial data, I relied on analytics, logic and forecasting, the history of the development of this area. Many times I use intuition based on many years of experience in observing and studying factors and management methods in transport, logistics, production, procurement and other types of activities.

Supervised the work and preparation of everything necessary to complete the assigned tasks, using mathematical modeling, intuitive thinking, and logic in his work. Made calculations and forecasts of necessary measures to minimize risks.

Organized and drew up optimal schedules of work and deliveries, negotiated volumes and terms with suppliers, conducted preliminary negotiations on the necessary costs, and also agreed on the deadlines for the completion of work according to schedules.

HOBBY FISHING AND FOOTBALL

## Experiența profesională

**Manager transport and internal logistics.** · Port international Giurgiulesti · Giurgiulesti

*August 2022 - Noiembrie 2023 · 1 an 4 luni*

- Organization and planning of work of the transport department
- daily monitoring and verification of the technical condition of transport units and reporting,
  - planned and routine repairs at service stations in accordance with service contracts
  - optimization of repair costs, purchase of spare parts
  - scheduling and performing maintenance (PM) in accordance with plans
  - organization of fleet activities,
  - distribution of vehicles depending on the assigned tasks,
  - passing technical inspection and car insurance,
  - rational planning of transport loading

- 👤 55 ani
- ♂ Masculin
- 📍 Chișinău
- 💰 25 000 MDL

## Preferințe

- Full-time

## Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Engleză** · Mediu

## Permis de conducere

Categoria: B  
Cu automobil personal

- immediate response and appropriate changes in the drivers' work schedule when loading and unloading schedules change
- control and coordination of drivers activities,
- drawing up a work schedule for drivers and checking execution
- internal logistics, optimization,
- fuel consumption monitoring,
- checking accompanying documents
- concluding contracts for vehicle maintenance and purchasing spare parts,
- optimization of vehicle fleet maintenance costs,
- monthly, quarterly, annual report on the maintenance of each transport unit and the cost of maintaining the transport
- accounting for the use of rental vehicles,
- accounting of accompanying documents.

**Head of Transport Department** · Private Company  
*Septembrie 2021 - August 2022 · 12 luni*

Organization and management of the transport department

**Technical supervisor** · Private company  
*Mai 2021 - Septembrie 2021 · 5 luni*

- Modeling of company work processes
- Analysis, collection and optimization of data related to the current processes of the company,
- Search for weak points in the supply chain, analysis and structuring of information,
- Determining the weak link, establishing the reasons for its occurrence,
- Identification, structuring and analysis of possible factors leading to deviations from accepted standards during operation and service
- Identification of problems in production processes and development of proposals for their solution
- Drawing up algorithms, flowcharts and mathematical models of business processes,
- Process modeling depending on the stage of development and readiness,
- Implementation of solutions to improve work processes,
- Establishing feedback between departments of the company
- Modeling and optimization of processes at different stages of preparation,
- Optimization and restructuring of existing processes or their replacement.

**Head of Transport Department** · Private company  
*Decembrie 2017 - Mai 2021 · 3 ani 6 luni*

Company garage management.

- daily monitoring and checking the technical condition of transport units and submitting a report,
- scheduled and ongoing repairs at service stations in accordance with service contracts
- optimization of repair costs, purchase of spare parts
- scheduling and performing maintenance in accordance with plan
- organization of the fleet activity, distribution of cars
- technical inspection and car insurance,
- rational planning of transport loading
- monitoring the execution of tasks,
- fuel consumption monitoring,
- verification of supporting documents
- conclusion of contracts for car maintenance and purchase of spare parts
- optimization of costs for the maintenance of the fleet
- monthly, quarterly, annual report on the maintenance of each transport unit and the cost of maintaining the transport
- accounting of accompanying documents

**Deputy chief production engineer** · Private company

*Iulie 2017 - Decembrie 2017 · 6 luni*

Management and organization of the production activities of the enterprise,

- planning and ensuring the implementation of production tasks,
- coordination of work of various services and production sites,
- control of the availability of materials and raw materials in stock,
- ordering the required volume of materials for production,
- organization and control of production flow,
- optimal loading of human resources,
- personnel management, control of the scope of work of each section,
- checking the quality of work performed at all stages of production,
- setting deadlines for orders and monitoring their implementation
- Experience in production and personnel management

**Head of Transport Department** · Private company

*Martie 2017 - Iulie 2017 · 5 luni*

Managing the activities of the company's garage,

- control of the technical condition of vehicles,
- scheduled and current repairs, technical inspection and insurance,
- route optimization,
- control of fuel consumption, waybills and accompanying documents,

- optimization of expenses for the repair and maintenance of the fleet

### **Administrator, Engineer, Manager** · CAR SERVICE

*Septembrie 2007 - Martie 2017 · 9 ani 6 luni*

car service

- administration and management of the car service,
- engineering and technological justification of the volume of repair work,
- administration of production processes
- control of the work performed at all stages in accordance with the wishes of the client,
- definition and rationing of the scope of work and cost estimates,
- search for spare parts and equipment with everything necessary for repair work,
- constant search for ways to reduce the cost of work performed, to reduce the final cost of the order,
- optimal loading and distribution of human resources,
- checking the quality of work performed at all stages

### **SALES, SUPPLY, LOGISTICS AND IMPORT MANAGER** · Private Company for import and distribution

*August 1993 - Septembrie 2007 · 14 ani 2 luni*

Sales, Purchasing and Logistics Manager

- organization, planning and management of supply chains,
- formation and completion of orders,
- pricing and price-quality policy,
- management of financial resources,
- maintaining relationships with suppliers and searching for new ones,
- organizing and planning the supply of materials from the supplier to the final consumer,
- pricing policy depending on market conditions and seasonality of demand,
- registration of import orders with detailed forecasting of the required volume,
- preparation of necessary documents for the import of goods,
- Escort of goods from the manufacturer to the final consumer,
- delivery of wholesale parties,
- researching the market and the emergence of new directions,
- search for suppliers and increase the range of products,
- conclusion of contracts with transport companies,
- rational and optimal use of financial resources,
- constant study of market needs and appropriate adjustment of the range of products depending on demand at the moment and in the future,

- creating a database of suppliers,
- preparation of contracts taking into account and in the interests of the company,
- support of business relations with all participants in the cycle from suppliers and manufacturers to transport workers and customers of work,
- 12 years of experience in sales, logistics, supply

## **PRODUCTION ENGINEER, PRODUCTION MANAGER · JSC "TRACOM"**

*August 1992 - August 1995 · 3 ani 1 lună*

JSC "TRACOM", master - production manager, work with drawings and technical documentation, ordering materials, organization of production from drawing to finished product, control and management of processes at all stages of production, management of a team of up to 50 people, proper use of available resources

JSC "TRACOM", process engineer, organization and optimization of technological processes of production, calculation of the necessary consumables, tools, other requirements for production, control over the fulfillment of the conditions of technological processes and interaction with other divisions of production

## **Studii: Superioare**

### **TECHNICAL UNIVERSITY OF MOLDOVA**

*Absolvit în: 1992*

Facultatea: ENGINEERING TECHNOLOGY

Specialitatea: MECHANICAL ENGINEER AND ROBOTICS

## **Cursuri, training-uri**

### **ROAD CARGO TRANSPORT MANAGER**

*Absolvit în 2022*

Organizator: ANTA

### **PASSENGER ROAD TRANSPORT MANAGER**

*Absolvit în 2020*

Organizator: ANTA

### **DRIVER SOBRIETY INSPECTOR**

*Absolvit în 2020*

Organizator: NARCOLOGICAL DISPENSER

### **Business Analytics Course and Business Growth Strategies**

*Absolvit în 2023*

Organizator: Tekwill Academy

**Cyber Security for Companies**

*Absolvit în 2024*

Organizator: Tekwill Academy

**IT Project Management Fundamentals**

*Absolvit în 2024*

Organizator: Fury Lab