



🙎 24 года

О Кишинев

#### ТОП Навыки

Data analysis,
communication · 4 месяца

#### Пожелания

• Полный день

#### Языки

- Румынский · Не знаю
- Русский · Свободно владею
- **Английский** · Свободно владею
- **Испанский** · Свободно владею
- **Французский** · Базовый

# Контактные данные предоставляются за дополнительную плату. Подробности здесь: https://www.rabota.md/ro/prices/cv

# **Аналитик**

#### Обо мне

-Microsoft Office (включая VBA)

#### Опыт работы

**Operations Analyst** · Adam Foods · Barc

Июнь 2024 - Настоящее время · 8 месяцев

Навыки: Data analysis, communication

# Key Account Specialist · KVINT · Тирасполь

Январь 2023 - Август 2023 · 8 месяцев

- Executed market research of new alcohol markets. Developed connections with top wine challenge executives in order to promote KVINT products in market
- Engaged 2 wholesale clients in Eastern region and led sales process for 8 current wholesale clients
- Analysed the viability of company's future tourist business and worked on its development.

# **Junior Investment Analyst** · Tashir Medica · Москва Январь 2022 · Июль 2022 · 6 месяцев

- Participated in financial analysis of 5 potential target companies including relevant market and competitors' analysis, financial modelling and potential synergies
- Compiled presentation materials on target companies for investment committees and company's management
- Conducted several market researches including Russian medical clothes and equipment markets

#### Strategy Department Intern · Почта России

Май 2021 - Декабрь 2021 · 8 месяцев

- Tracked OKR fulfilment for 35 departments; created quarterly reports on departments' OKR performance
- Conducted a research covering strategic plans of postal

companies in 40 countries and presented the results of research to the departments' managers

- Worked to expand social line of company's business including pensions payment; analysed customer journey and ways to stop customer churn

#### **Asset Management Department, Intern** · HASH

CIB · Moscow

Май 2020 - Август 2020 · 4 месяца

- Conducted regular analytics of KPI to track the firm's algorithmic cryptocurrency trading strategies
- Prepared monthly reports on cryptocurrency trading returns for 50 investors
- Created analytical report on 4-year trading strategies' performance for key cryptocurrencies
- Complied presentations materials on trading strategies and performance for marketing purposes

#### **International Economics Department, Intern** ·

Tirotex Textile Company · Тирасполь

Май 2019 - Август 2019 · 4 месяца

- Generated \$13,200 in annual savings by implementing a VBA program to fill out customs compliance and transportation documents; reduced workload by 530 hours per month
- To assess a potential expansion to the UK, conducted research and created a report on demand and supply in the English textile market, profiled potential competitors and customers
- Negotiated sales with foreign clients; attracted new wholesale customers through outbound sales

## Желаемая отрасль

• Банки / Финансы / Экономика

### Образование: Высшее

#### **ESADE Business School**

Год окончания: 2024

Факультет: Master in Interntional Management Специальность: Interntional Management

#### **University of London**

Год окончания: 2022

Факультет: Economics and Finance BSc (Dual Degree program)

Специальность: Economics and Finance

#### Высшая Школа Экономики

Год окончания: 2022

Факультет: Economics and Finance BSc (Dual Degree program) Специальность: Economics and Finance